

Keys To Instant Rapport (Online)

- Effective Communication for Better Working Relationship

One common unmistakable trait found among people who succeed professionally in their careers, is that they – possess an ability to connect quickly with others... and thus able to form strong relationships with the key important people they work with.

At first, it may seem this ability is a 'natural-born' talent possessed by a lucky few, but truth is – you too can experience interpersonal success with people by applying a proven arsenal of rapport-building secrets and relationship-forming strategies.

This workshop equips you with new psychological discoveries and skillsets to create close ties with others – that will have you enjoy connective and mutually-supportive relationships with the key people at work (including your colleagues, superiors and clients).

Course Objective

By the end of the workshop you will be able to:

- Understand the psychological communication tools to connect with people (customers and colleagues) and create trust (as quickly as within the first minutes of knowing them).
- Heighten your likability in the minds of others using the strategies of 'personal magnetism'
- Implant rapport-encouraging words & phrases into your communications to escalate closer bonds and relationships with people
- Convert the behaviours of hostile or hard-to-get-along individuals at the workplace and have them become more agreeable and cooperative
- Establish long-lasting supportive relationships and trust with important people (such as colleagues, superiors and clients) at your workplace

Target Audience

Anyone

Course Outline

- The secret psychology of how trust can speedily happen between two people (even if both of them have nothing in common or belong to very different backgrounds)
- Key technique to trigger 'feelings of connectedness' in people at the workplace and with potential clients. (this happens as quickly as within the first 2 minutes of the communication)
- How to increase your personal likability and have others feel comfortable in getting closer to you for a favourable working relationship in a team and/or with clients.
- Understand why most communications between people are mostly 'surface talk' that doesn't connect and how to turn things around by applying a method that creates 'connective conversations'.
- What to say and do to increase another person's willingness to cooperate with you
- 3 factors (proven by scientific behavioural discoveries) on how genuine liking between human beings are formed
- How to communicate in a way that makes people be more open to you and start listening to what you say

Online course via ZOOM

Dates (2021) : ♦ 17 Mar ♦ 30 Jun

Duration : 1 day, 9am to 4pm (6 hours)

Register online at SNEF website

<https://snef.org.sg/digitalllearning/>

Course Outline (Cont'd)

- The workplace art of 'criticizing without causing resentment' -- learn the ability to effectively feedback to a person without causing negative feelings... and instead have him/her respect you for it
- A reverse-psychology communication secret that turns any hostile or 'hard-to-get-along' colleague or client into a friendly cooperative comrade

Course Fees

**Full Fees
(inclusive 7% GST):**

S\$299.60

Trainer

Tylus Lim has advised and helped boost the personal/professional effectiveness of directors, managers, team leaders and staff members of companies spanning over 30 different industries. He is also an entrepreneur and founder of different businesses with 2 that he still actively manages today. He oversees the people and management of his businesses by actively applying personal and work-optimizing strategies to generate growth and profitability. From that experience, as well as joint-venturing/connecting with a diverse variety of people from different industries, he has identified skillsets & influential practices across different fields that can substantially maximize one's potential to bring in optimal personal success as well as professional success to one's career. Tylus incorporates these success skills, practices, real-life examples into his trainings and teaches them to people who want to reach their fullest potential and capability.

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